



**TRACODI**

No: **07/2022/TTĐH-HĐQT-TCD**

*Ho Chi Minh City, March 24<sup>th</sup> 2022*

## **PROPOSAL**

*Re: Approving the business plan in 2022*

### **To: Shareholders of TRACODI**

- Pursuant to the Law No. 59/2020/QH14 passed by the National Assembly of the Socialist Republic of Vietnam on Enterprise on 17 June 2020;
- Pursuant to the Law No. 54/2019/QH14 passed by the National Assembly on 26 November 2019 on Securities;
- Pursuant to the Charter of Transport and Industry Development Investment Joint Stock Company (TRACODI) approved by BOD on 13 January 2022 – according to the authorization by the General Meeting of Shareholder on 29 April 2021 (which was amended and supplemented at its 18<sup>th</sup> session);

Based on the implementation results in 2021 the actual situation and capacity of production and business activities of the Company, the Board of Directors would like to submit to the General Meeting of Shareholders for approval the consolidated business plan of TRACODI 2022 with the following basic targets:

Unit: Million

No	Term	2021	2022F	Ratio % 2022F/2021
1	Net income from operating activities	3.111.846	4.431.100	142%
2	Gross profit	380.271	463.270	122%
3	Profit before tax	372.870	626.800	168,10%
4	Profit after tax	<b>335.630</b>	<b>507.438</b>	<b>151,19%</b>
5	Dividend distribution	<b>10%</b>	<b>Từ 10%</b>	<b>Từ 100%</b>

Kindly submit to shareholders for consideration and approval.

Kind Regards,

**Recipients:**

- The AGM;
- Archived: BOD, BS Dept

**FOR AND ON BEHALF OF THE BOARD  
OF DIRECTORS  
CHAIRMAN**

*(Sign & seal)*

**Nguyen Ho Nam**